

Resume

Lawrence - Senior Consultant

Profile

A project and procurement professional with over 10 years of procurement and project management experience in the public sector. He has led various procurement projects and been involved in numerous business transformation and turnaround projects delivering quick win and in-depth saving initiatives, Cost Improvement programme health checks and cash releasing and value added projects. He has worked across a number of work streams including facilities management (hard & soft services), financial services, occupational health and clinical projects.

Qualifications

- Prince 2 certified practitioner
- MBA - Procurement & supply chain
- Postgraduate Diploma in Management Studies
- Higher National Diploma in Accountancy
- Member - Chartered Institute of Purchasing and Supply & Association of Chartered Accountants.

Sector experience

- Healthcare / NHS
- Public Sector
- Financial Services
- Information Technology

Expertise

- Category Management
- Tender Management
- Contract Management
- Framework Agreements
- Strategic Procurement
- Project Management

Project Experience

NHS Procurement Partnership: Project Management

Development, procurement, implementation and management of an IT programme comprising Electronic Document Management Systems (EDM), Patient Administration Systems (PAS) and Managed Print Services

Crown Commercial Service: Category Management

Devise and implemented a framework agreement for Commodity IT hardware & software, Managed the supplier & customer relationship and developed Management, E-Auctions, MOU.

NHS Collaborative: Facilities Procurement Programme

Managed the procurement of a facilities management framework agreement for the collaborative. Delivering savings of **£44m** over the life of the contract.

Healthcare Collaborative Procurement Hub: Category Management

Management of value added clinical and non-clinical procurement projects, delivering cash releasing savings of **£1.6m** on transport services & accessible savings of **£300m** for hard & soft facilities management services.

Borough Council: Cost Improvement Programme

Identification and realisation of 'quick wins' with various categories of spend achieving **£2.5m** of savings.

Borough Council: Procurement Consultant

Contract management of various corporate contracts. Re-negotiation of council's HR and Payroll solution system. Realised **15%** reduction in cost.