

Resume

Mark - 0298

Profile

A highly effective Estates & Facilities Management Consultant with over 25 years experience in managing a broad range of operations, projects and contracts, including capital projects, property/estates strategies, total facilities management, maintenance and professional services both as a client and provider. An excellent track record of successfully delivering challenging business results by providing influential leadership and clear direction. Skilled in a broad range of management techniques, from developing a strategic vision through to managing practical operational solutions, effective stakeholder relationships, coordinated change management and effective staff engagement.

Qualifications

- MBA in Facilities Management
- Member - British Institute of Facilities Management
- B.S.c (Hons) Building Services Technology

Sector Experience

- NHS
- Public Sector
- Construction
- Facilities

Expertise

- Estates & Facilities Management
- Change Management
- Project / Programme Management
- Efficiency Improvement
- OJEU Procurement

Project Experience

City Council, Change Programme Property & Facilities Management

Managing the in house corporate property function and change programme to deliver significant efficiencies and improvements over a 7 year period including revenue cost efficiency of **£70m**, to generate **£70m** of capital receipts (developed a pipeline of approximately **£120m**)

NHS Collaborative

Provided consultancy support in the procurement of a Facilities Management Framework Agreement for the 'Collaborative' Having identified achievable opportunities, the programme delivered savings of **£38m**

Construction Company, Operations Director

Established a new Asset Management business. Successfully bid first contract with City Council worth **£55m** Successfully delivered year 1 financial targets, client efficiencies of over **15%** and service improvements independently recognised by the Audit Commission.

City District Council

Led on Property and FM for the Council's **£400m** Building Schools for the Future Programme. Improved the delivery of Capital projects by **40%** based on Time and Budget objectives. Created an integrated Facilities Management function delivering a full range of Property and FM Services from routine maintenance through to design and capital programme delivery reducing management costs by **£300K** per annum.

Facilities Services, Contract Management

Led the contract management function, managing contracts in-excess of **£195m**, providing services comprising specialist project management, printing and materials handling manufacturing through to consultancy, design, installation, maintenance, fire and security systems.