

## Linea Procurement Programme Recognised at HSJ Awards

### Press Release



Linea Chief Executive, Ian Chambers

Fulham Road Collaborative (FRC) and Linea Group have received national recognition for their innovative approach in awarding a **£100** million contract for 'Soft Facilities Management'.

Ian Chambers, Programme Director with the Fulham Road Collaborative and procurement experts from Linea Group attended as finalists in the Efficiency in Procurement award at London's Grosvenor House Hotel.

FRC comprises Chelsea and Westminster Hospital NHS Foundation Trust, The Royal Marsden NHS Foundation Trust, Royal Brompton & Harefield NHS Foundation Trust and the Institute of Cancer Research.

The collaborative was formed to maximise efficiencies in the procurement of goods and services across the four organisations. Linea Group was commissioned by the FRC Financial Directors to manage the consolidation of their combined purchasing power in order to optimise value for money and economies of scale.

Ian Chambers, Programme Director with the Fulham Road Collaborative said, 'The results are testament to how facilitating a rigorous procurement process, which includes stakeholders at all levels and reviews

all aspects of the current service provision can deliver significant and sustainable value for money, whilst maintaining excellent service standards.

The HSJ awards provide independent recognition to the team, whose ongoing effort and persistence has enabled the vision to become a reality. Acknowledgement of the work undertaken by the Fulham Road Collaborative provides a tangible example and assurance to other public sector organisations who may be considering a Collaborative Procurement strategy.'

Ian Ormrod, Director of Marketing with Linea Group said, 'Public spending will undoubtedly continue to be the focus of attention for politicians, the business community and the public for some time to come. Public Sector procurement in particular, continues to present significant opportunities for substantial efficiencies resulting from improved process and adopting a joined up approach through collaborative agreements'.

Linea is a results focused organisational excellence consultancy with a track record of delivering sustained superior performance that meets and where possible exceeds client expectations.

We combine the credentials of a top tier firm with the depth of expertise and flexibility of a niche practice to support clients in addressing their most pressing organisational issues through the provision of highly professional, innovative, customer focussed solutions which deliver expected business benefits on time every time.

With an exceptional track record of delivering multi-million pound savings for prominent Public and Private Sector clients, our Organisational Excellence approach provides the skills and capability required to support clients to maximise efficiency, improve quality and reduce cost.

**Press Release Ends**