

## Linea Group & Elcom Systems Form Strategic Alliance

**Press Release** - London, 16th October 2014



### Linea Group and Elcom Systems form a strategic alliance to drive procurement efficiency and transformation.

Elcom delivers a range of on-demand eProcurement solutions including P2P, sourcing and contract management to public and private sector clients. Their Cloud Computing and Software as a Service (SaaS) procurement solution PECOS supports over 200 clients globally, who benefit from the systems cost effectiveness and simplicity.

The PECOS system keeps purchasing simple. It has been recognised by Gartner as a UK leading solution for ease of use which allows clients to lower transaction costs, improve purchasing controls and achieve better visibility of spend.

The partnership will provide clients with a complete procurement and commercial solution, by combining Elcom's expertise in procurement technology and Linea's strategic and operational consultancy experience in delivering sustainable transformational

procurement change.

The alliance will also focus on the joint development and provision of technology services and solutions to support fiscal grip, efficiency and productivity.

Ian Chambers, Linea Group Chief Executive said; 'Elcom provide a range of solutions which are recognised for their simplicity of use and stakeholder engagement. Their technology will further build on Linea's comprehensive portfolio of procurement and supply chain solutions and enable clients to benefit from eProcurement and Big data, both of which are essential in driving procurement transformation'.

William Lock, Elcom Systems Chairman said; 'In working with Linea, Elcom has found their approach to clients refreshing and straightforward. They deliver to the clients' expectations and beyond, which is exactly what Elcom looks to achieve. Working in partnership will provide our clients and prospective clients additional services which will add significant value to their organisations'.

Linea is a results focused Organisational Excellence consultancy with a track record of delivering sustained superior performance that meets and where possible exceeds client expectations.

We combine the credentials of a top tier firm with the depth of expertise and flexibility of a niche practice to support clients in addressing their most pressing organisational issues through the provision of highly professional, innovative, customer focussed solutions which deliver expected business benefits on time every time.

With an exceptional track record of delivering multi-million pound savings for prominent Public and Private Sector clients, our Organisational Excellence approach provides the skills and capability required to support clients to maximise efficiency, improve quality and reduce cost.

**Press Release Ends**