

## Linea Rewards



### Linea Rewards

Linea rewards is a powerful and mutually beneficial scheme for rewarding referral based business development through our network of associates and candidates.

The scheme is based on the principles of Transparency, Fairness and Consistency, covering all aspects of our work, across our Consulting, Training, Recruiting and Managed Service practices.

### Unlimited Earnings Potential

Linea Rewards offers unlimited earnings potential, comprising;

- A minimum of **10%\*** for new business which has already been closed by the associate and only requires our introduction / light weight assistance and acceptance by the fee paying client
- A minimum of **5%\*** for new business where the associate has lined up the key influencers and decision makers and requires Linea support to close the deal
- Incentive rewards for cold leads which subsequently result in the development of new business

- Resource rewards are also available for associates recommending resource which is subsequently engaged on a client project\*\*

### Additional benefits

Successful business developers can also expect the following additional benefits;

- Optional involvement in project delivery
- Opportunity to lead specific client projects with an enhanced day rate
- Discretionary account management support

### Interested?

If you would like to refer business or require further information, please contact us;

**t: +44 (0)124 442 1095 or e: [info@lineagroup.net](mailto:info@lineagroup.net)**

\* Rewards payment percentage based on project margin for the initial contract duration of the project, up to a maximum of 12 months

\*\* Resource rewards involve a fixed fee payable where resource is engaged on client work within 12 months of the referral

Linea is a results focused Organisational Excellence consultancy with a track record of delivering sustained superior performance that meets and where possible exceeds client expectations.

We combine the credentials of a top tier firm with the depth of expertise and flexibility of a niche practice to support clients in addressing their most pressing organisational issues through the provision of highly professional, innovative, customer focussed solutions which deliver expected business benefits on time every time.

With an exceptional track record of delivering multi-million pound savings for prominent Public and Private Sector clients, our Organisational Excellence approach provides the skills and capability required to support clients to maximise efficiency, improve quality and reduce cost.